

Nampa Association of REALTORS®
Profit & Loss Budget Performance
January through December 2013

	<u>Jan - Dec 13</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense					
Income					
Advertising Income	475.00	1,000.00	-525.00	47.5%	1,000.00
Affiliate Thank You Income	600.00	500.00	100.00	120.0%	500.00
Continuing Education Income	11,367.59	5,000.00	6,367.59	227.35%	5,000.00
Contract Admin Fee	465.03				
Endowment Income					
Golf Humanitarian	10,249.00	10,249.00	0.00	100.0%	10,249.00
Scholarship	9,042.00	9,042.00	0.00	100.0%	9,042.00
Total Endowment Income	<u>19,291.00</u>	<u>19,291.00</u>	<u>0.00</u>	<u>100.0%</u>	<u>19,291.00</u>
IMLS Income	15,044.49	15,044.49	0.00	100.0%	15,044.49
Interest Income	123.61	200.00	-76.39	61.81%	200.00
Luncheon Income					
Luncheon Income - Other	12,675.00	10,795.00	1,880.00	117.42%	10,795.00
Total Luncheon Income	<u>12,675.00</u>	<u>10,795.00</u>	<u>1,880.00</u>	<u>117.42%</u>	<u>10,795.00</u>
Membership Income					
Affiliate dues	6,355.10	5,740.00	615.10	110.72%	5,740.00
Installment Plan Fee	430.00	250.00	180.00	172.0%	250.00
Legal Assesment	3,280.00	2,690.00	590.00	121.93%	2,690.00
Local dues	47,444.36	44,116.00	3,328.36	107.55%	44,116.00
Secondary Dues	2,220.46	2,132.00	88.46	104.15%	2,132.00
Late Fees Income	875.00	750.00	125.00	116.67%	750.00
Total Membership Income	<u>60,604.92</u>	<u>55,678.00</u>	<u>4,926.92</u>	<u>108.85%</u>	<u>55,678.00</u>
Other Income	3,393.20				
Total Income	<u>124,039.84</u>	<u>107,508.49</u>	<u>16,531.35</u>	<u>115.38%</u>	<u>107,508.49</u>
Gross Profit	124,039.84	107,508.49	16,531.35	115.38%	107,508.49
Expense					
PayPal Fees	954.76				
Utilities	530.86	480.00	50.86	110.6%	480.00
Cash over/short	-14.00				

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Affiliate Thank You Expense	548.20	500.00	48.20	109.64%	500.00
Awards	383.55	200.00	183.55	191.78%	200.00
Bank Service Charges	55.92	50.00	5.92	111.84%	50.00
Board Planning Retreat	0.00	150.00	-150.00	0.0%	150.00
Continuing Education Expense	1,762.50	1,650.00	112.50	106.82%	1,650.00
Convention					
Leadership Academy	195.00				
State	584.92	1,750.00	-1,165.08	33.42%	1,750.00
Total Convention	779.92	1,750.00	-970.08	44.57%	1,750.00
Credit Card Fees	1,816.36	2,000.00	-183.64	90.82%	2,000.00
Endowment Expenses					
Scholarship School	4,000.00	11,000.00	-7,000.00	36.36%	11,000.00
Golf School Expenses	1,425.00	1,425.00	0.00	100.0%	1,425.00
Golf Tournament Event	8,686.91	8,686.91	0.00	100.0%	8,686.91
Scholarship Event	3,474.86	3,474.86	0.00	100.0%	3,474.86
Total Endowment Expenses	17,586.77	24,586.77	-7,000.00	71.53%	24,586.77
Insurance					
Buisness Property Insurance	748.00	370.00	378.00	202.16%	370.00
E & O Insurance/Liability	100.00	100.00	0.00	100.0%	100.00
Workers Compensation	150.00	250.00	-100.00	60.0%	250.00
Total Insurance	998.00	720.00	278.00	138.61%	720.00
Luncheon Expense	9,678.88	8,580.00	1,098.88	112.81%	8,580.00
Office Equipment Lease	1,949.03	2,064.00	-114.97	94.43%	2,064.00
Office Supplies	710.51	800.00	-89.49	88.81%	800.00
Parade of Homes Expense	0.00	35.00	-35.00	0.0%	35.00
Payroll wages					
Fringe Benefits	3,200.08	3,200.00	0.08	100.0%	3,200.00
Payroll Taxes	4,795.32	4,347.60	447.72	110.3%	4,347.60
Payroll wages - Other	42,393.37	39,000.00	3,393.37	108.7%	39,000.00
Total Payroll wages	50,388.77	46,547.60	3,841.17	108.25%	46,547.60
Postage and Delivery	137.01	100.00	37.01	137.01%	100.00

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Presidents Fund	0.00	200.00	-200.00	0.0%	200.00
Printing and Reproduction	490.30				
Professional Fees					
Accounting	1,697.00	1,500.00	197.00	113.13%	1,500.00
Total Professional Fees	1,697.00	1,500.00	197.00	113.13%	1,500.00
Reimbursement	4,178.06	4,800.00	-621.94	87.04%	4,800.00
Remembrances	0.00	100.00	-100.00	0.0%	100.00
Rent	6,560.00	5,800.00	760.00	113.1%	5,800.00
Repairs	0.00	150.00	-150.00	0.0%	150.00
RPAC Dessert Expense	620.00				
Secretaries Bonus	0.00	2,000.00	-2,000.00	0.0%	2,000.00
Communications/Back Up					
Constant Contact/Just Cloud	373.18	278.24	94.94	134.12%	278.24
Website	168.48	324.39	-155.91	51.94%	324.39
Telephone/Internet	2,139.98	1,944.00	195.98	110.08%	1,944.00
Total Communications/Back Up	2,681.64	2,546.63	135.01	105.3%	2,546.63
Total Expense	104,494.04	107,310.00	-2,815.96	97.38%	107,310.00
Net Ordinary Income	19,545.80	198.49	19,347.31	9,847.25%	198.49
Other Income/Expense					
Other Expense					
Other Expenses	127.60	127.00	0.60	100.47%	127.00
Total Other Expense	127.60	127.00	0.60	100.47%	127.00
Net Other Income	-127.60	-127.00	-0.60	100.47%	-127.00
Net Income	19,418.20	71.49	19,346.71	27,162.12%	71.49