

Top Producer 2018

PLEASE NOTE THIS YEAR'S PRODUCTION TIMELINE
2 Million Production from **11/01/17** through **12/31/2018**

Applications are due to NAOR Office by 5:00 p.m. on **JANUARY 15, 2019.**

The MLS listing and/or Purchase and Sale Agreement will be the sources to document this information. In order to receive volume credit, an agent may be required to produce the Purchase and Sale Agreement if the property is not in the MLS.

An agent receives volume credit based on IMLS closed sales report as follows:

- Listing agent – full sales price of the home.
- Sales agent – full sales price of the home.
- Dual agent – double the full sales price of the home.
- Co-listing – ½ the full sales price of the home.
- Co-selling – ½ the full sales price of the home.

Build Job or Pre-Sold Home – If the home is listed in the MLS the volume will be attributed according to how the MLS identifies the listing agent and sales agent. If the home is not listed with MLS, it will be attributed according to the Purchase and Sale Agreement. In order for one agent to receive double volume credit as the listing agent and sales agent, it must be backed up by the MLS and/or the written Purchase and Sale Agreement.

Team Sales – If the home is co-listed in the MLS, the volume will be attributed according to how the MLS identifies the listing agent and sales agent. If the home is not listed with MLS, it will be attributed according to the Purchase and Sale Agreement. In order for one agent to receive double volume credit as the listing agent and sales agent, it must be backed up by the MLS and/or the written Purchase and Sale Agreement.

(See Production Report Example on Page 3)

Top Producer 2018
2 Million Production from 11/01/17 through 12/31/18
Applications are due to NAOR Office by 5:00 p.m. on JANUARY 15, 2019.

Fax to the Nampa Association of REALTORS® @ 466-5173

This page must be complete or your application will not be accepted!

Name: _____ **Office:** _____
Email: _____ **Phone:** _____

Listings sold (Write in or attach print out- IF NOT IN MLS, ATTACH SALES AGMT)

MLS #	Address	Date Closed	Total Sales Price	How Many Agents Shared Listing?	Your Share of Sales Volume

TOTAL _____

Sales (Write in or attach print out- IF NOT IN MLS, ATTACH SALES AGMT)

MLS #	Address	Date Closed	Total Sales Price	How Many Agents Shared Listing?	Your Share of Sales Volume

TOTAL _____

GRAND TOTAL (Sales Plus Listings Sold): _____

Broker/Office Manager Signature _____

Agent Signature: _____

Deadline for application is JANUARY 15, 2019.. Fax to 466-5173

-----EXAMPLE 2018 TOP PRODUCER-----

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Name: _____ **Office:** _____

Email: _____ **Phone:** _____

Listings sold (Write in or attach print out- IF NOT IN MLS, ATTACH SALES AGMT)

MLS #	Address	Date Closed	Total Sales Price	How Many Agents Shared Listing?	Your Share of Sales Volume
98278874	11789 W. Hawthorne	5/1/20XX	\$ 85,000	1	\$ 85,000
98278875	345 W.16th	5/1/20XX	\$ 123,000	1	\$ 123,000
98278876	456 Norton	5/1/20XX	\$ 89,000	1	\$ 89,000
98278877	789 Shiloh	5/1/20XX	\$ 145,670	1	\$ 145,670
98278878	8908 Dart	5/1/20XX	\$ 262,000	1	\$ 262,000
98278879	1253 Sycamore	5/1/20XX	\$ 203,000	1	\$ 203,000
98278880	1843 Twist	5/1/20XX	\$ 142,000	1	\$ 142,000
98278881	679 11th	5/1/20XX	\$ 165,000	1	\$ 165,000
				Total	\$ 1,214,670

Sales (Write in or attach print out- IF NOT IN MLS, ATTACH SALES AGMT)

MLS #	Address	Date Closed	Total Sales Price	How Many Agents Shared Listing?	Your Share of Sales Volume
98278601	11789 W. Hall	5/1/20XX	\$ 123,000	1	\$ 123,000
98278602	345 W.13th	5/1/20XX	\$ 345,000	1	\$ 345,000
98278603	456 Norton	5/1/20XX	\$ 198,700	1	\$ 198,700
98278604	789 Snyder	5/1/20XX	\$ 187,900	1	\$ 187,900
98278605	8908 Dish	5/1/20XX	\$ 280,000	1	\$ 280,000
98278606	1253 Silas	5/1/20XX	\$ 267,000	1	\$ 267,000
98278607	1843 Tork	5/1/20XX	\$ 153,500	1	\$ 153,500
98278608	679 17th	5/1/20XX	\$ 175,900	1	\$ 175,900
				Total	\$ 1,731,000

GRAND TOTAL (Sales Plus Listings Sold): \$2,945,700

Broker/Office Manager Signature _____

Agent Signature: _____

Deadline for application is December 1, 2018. Fax to 466-5173